***Comm. Skills - 2***

***Modals and Perfect Infinitives Assignment***

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***Debapriya as Salesperson and Adwait as Customer…..***

**SALES PERSON :** Good morning Sir, how may I help you?

**CUSTOMER :** Hello, I would like to purchase a computer.

**SALES PERSON :** May I know whether you would like a laptop or a desktop?

**CUSTOMER :** Actually, I ***would have preferred*** a desktop over a laptop but I need to buy a laptop as I may have to carry it to my workplace.

**SALES PERSON :** So Sir, what features ***would you have wished*** for, in your desktop? Today, good laptops are as powerful as desktops

**CUSTOMER :** I ***would have chosen*** a desktop on which I could do all my work smoothly and maybe play a few games once in a while.

**SALES PERSON :** Any general-purpose laptop should serve the needs at your workplace but you might have difficulties playing high-end games. So, I need to ask you the sort and quality of games you would like to play on it.

**CUSTOMER :** There was a time when I ***would have preferred*** strategy games but today I mostly play action games. Unfortunately, my old computer broke down.

**SALES PERSON :** Oh, you ***must have had*** a really hard time. May I ask what exactly happened?

**CUSTOMER :** The motherboard burnt out while I was playing CS-GO. I think my old pc ***must not have been*** able to handle such a powerful game.

**SALES PERSON :** Yes sir, you ***should not have tried*** it on your old pc. A good processor and high-resolution graphics card is certainly what you are looking for in your new laptop.

**CUSTOMER :** Oh yes! I ***could have ha***d my old computer repaired too but a friend suggested that I should get a new one due to the old crappy Pentium core that it was running on. So, what do you suggest?

**SALES PERSON :** Your friend definitely suggested right because replacing the motherboard, that too of your old pc, ***would have been*** almost as expensive as getting a new laptop.

**CUSTOMER :**  Oh well I’m glad about it then

**SALES PERSON :** We have a wide variety for you to choose from. Do you prefer any specific brand or model?

**CUSTOMER :** (laughing) I ***would have loved*** to purchase the new Alienware had It been in my budget.

**SALES PERSON :** (laughing) I too ***would have suggested*** you that in the first place, but we don’t sell Alienware laptops

**CUSTOMER :** My old computer was running on 2GB ram, Pentium processor and no graphics card. I think the lack of graphics card ***must have caused*** it to break down. Now I would like to get a laptop with minimum i5 processor, 8 GB ram and 2GB graphics.

**SALES PERSON :** We have various models in HP as well as Dell with those specifications. Normally I would have suggested an HP laptop but given that a sale is going on on Dell laptops, you can get a better laptop for a lesser price.

**CUSTOMER :** Well…. If you say so… but the price should not exceed 45K.

**SALES PERSON :** You could go for Inspiron 5567 which is available for 41K or you could go for Inspiron gaming 5577 which is available for 43K. However, if you had been willing to spend more, I would have suggested you to buy Inspiron 7560 which is available for 51K.

**CUSTOMER :** I would have loved to spend more to get this model but I must stick to my budget.

**SALES PERSON :** Sir, the actual price of this laptop is 72K and you will not get such an amazing laptop for such a jaw-dropping price again. It may happen that in the future, you will realize that you should have purchased this today.

**CUSTOMER :** It seems nice but I don’t think I can afford it. I would rather go for the 43K model.

**SALES PERSON :** Sir, such offers come only once in a blue moon. I suggest from my experience that by investing just a little more you would get a much better piece. You won’t have to purchase another laptop for next 5-10 years given its amazing performance. I would never have suggested this model to you, had it not been worth the money. I assure that you won’t regret it.

**CUSTOMER :** Ok. Even though it’s a bit beyond my budget, I will go for it as I may not get it at this price again.

**SALES PERSON :** Rest Assured , you won’t ever have any problems. Thank you for letting us serve you and we shall remain at your service whenever you want us. We hope to see you again. Thank You.